

Angela Chau, B.Arch.Sci
Project Manager
Planning & Redevelopment
Scarborough Health Network

Project Name: Bir MHA 3A
Quotation Number: Q 0 9 0 3 9 (R H)

Dear Angela,

AC Technical Systems is pleased to have the opportunity to submit the information and pricing proposal below for your review. The information provided herein is in response to your request for a proposal for the supply and installation of CCTV, Intercom and Access Control Systems.

We comply with your requirements and have an established track record of installing and maintaining similar systems as well as meeting strict time schedules and budget requirements.

Please contact me if you have any questions regarding our proposal or any of the supporting documentation.

Respectfully,

Robert Hearn
Senior Account Manager
A.C. Technical Systems Ltd.
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About AC Technical Systems

Established in 1990 as a leading independent security systems integrator in Canada, with 34+ years of experience.

Specializes in integrated electronic security with innovative solutions and strong after-sales support. 24/7 emergency service across multiple locations to minimize downtime.

ACTS partners with enterprise manufacturers: Genetec, American Dynamics, Avigilon, Software House, Lenel, Ajax, and more.

ACTS scales from small to large deployments: 8-camera to 1000+ camera systems; 4-door to 1500+ door access control.

Proven track record with a broad, satisfied client base. **Enterprise Clients: Critical Infrastructure & Utilities, Government & Public Safety, Mining, Healthcare, Data Centres, Logistics, Mining, and Banking.**

ISO Certified: Independent audit confirms adherence to internationally recognized standards for information and physical security, and operational integrity.

ISO benefits: Predictable, repeatable, and measurable security standards aligned with best practices and scalable regulatory/compliance support.

Based on the information provided, please accept the following quotation for Bir MHA 3A.

CCTV:

Quantity	Description	Manufacturer/Supplier
Server, Workstations, Licensing -CCTV		
1	NVR6 Premium Form D 120 TB with Windows Server and ACC 7	Avigilon
1	UPS Rack Mount	Tripp Lite
3	Avigilon Workstation RM7X-WKS	Avigilon
3	CCTV Viewing Monitor 32 inch display Monitors 24/7 runtime	Samsung
1	UPS Desktop	Tripp Lite
42	ACC7 Enterprise Camera Channel	Avigilon
2	Cisco Switches	Cisco
3	Wireless Keyboard and mouse	Dell

Field Devices CCTV:

Quantity	Description	Manufacturer/Supplier
27	CAM; H6F; In-Ceiling; 12MP; 360; WDR/LL	Avigilon
27	Install Accy Kit for Fisheye In-Ceiling	Avigilon
4	3X8MP; WDR; 270 degree max field of view; Lightcatcher	Avigilon
3	2x 8MP H6A Dual Head Camera. Outdoor camera with built-in IR	Avigilon
3	Junction Box for Dual Head Cameras	Avigilon
8	6MP H6A Outdoor IR Dome Camera with 4.4-9.3mm Lens	Avigilon
8	Adapter; In-ceiling; 7.5" Dia; Grey	Avigilon
42	ACC 7 Enterprise camera channel	Anixter
34	TRENDNET TPE-119GI Gigabit PoE++ Injector	ACTS
Lot	3' CAT6 RJ45 Pratch Cable	Anixter
Lot	MISC	ACTS
3	Mounts for CCTV Screens	ACTS

Field Devices Access Control:

Quantity	Description	Manufacturer/Supplier
3	iSTAR Ultra G2	Software House
3	Istar Power Supply	Anixter
3	Strikes Power Supply	Anixter
2	Mag locks Power Supply	Anixter
4	PD8 POWER DISTRIBUTION UNIT	Tried
32	Readers: Essex IRXP-2B-LRB IROX	ADI
29	TANE Alarm System 1" Recessed White	Tried
16	T.REX Exit Detector	Tyco
15	12V 7A Battery	ACTS
LG-CAN	CUSTOM AC TECH BIN/CAN-LARGE SIZE BEIGE,	ACTS
Lot	MISC	Acts
Lot	22-3pr IND SH CSA FT6	Provo
Lot	16-2c UNSH CSA	Provo
Lot	Type "Z" 22-4c STR CSA	Provo
Lot	18-2c UNSH CSA	Provo

Field Devices Intercom:

Quantity	Description	Manufacturer/Supplier
2	IP Relay Adaptors	Aiphone
3	IP Video Master Station, Sip Compatible, W/ 7" Touchscreen,	Aiphone
2	IP Video Door Station, SIP Compatible, Vandal-resistant, Flush Mount, Stainless Steel	Aiphone
1	IP Audio Door Station, SIP Compatible, Vandal Resistant, Stainless Steel	Aiphone
2	Back boxes for the units on wall flush mount	Aiphone
Lot	Miscellaneous items	ACTS

Installation Labour:

- Installation Labour
- Head End
- Test, Commissioning, Programming
- ACTS In-house system setup/configuration
- Engineering AS-Builts
- Project Management
- Training to Client staff on Aiphone, CCTV

Investment Information:

Description	Pricing
BIR MHA 3A - CCTV, Intercom and Access Control	
A.C. Technical Materials and Labour	
Total	\$ 354,628.07 + HST

Notes:

- Quote valid 30 Days from Date of Issue based on manufacturer pricing
- Mag lock permits by GC as per the responsibility chart
- City of Toronto permits by GC
- Engineers stamped drawings by others
- Electric strikes supplied and installed by door hardware
- Door Cabling installed by Electrical, supplied by AC Technical (Rex. Contact, Reader and Strike)
- Mag locks supplied and installed by others
- Fire alarm connections by DIV 26
- 120 connections by Div 26
- Fire alarm materials by Div 26
- Back boxes for readers by others
- Back boxes for Intercoms supplied by ACTS and installed by others
- All wiring and cabling to be pulled to the electronic Security components by the electrical
- CCTV cat 6 cable supplied and installed by communications
- All single-gang back boxes are supplied and installed by others
- ADOs by others
- Door frame prep for Security Devices by others
- Fibre from POE+ Switches to the main data centre by others
- Conduits by others
- Firestopping by others

TERMS & CONDITIONS:

Terms & Conditions

1. Scope of Work

1.1. Company shall furnish all labor and materials necessary to perform the following work as detailed in the attached quotation.

2. Site Conditions

2.1. Parking shall be provided at the expense of the owner.

2.2. A secure on-site storage area for system equipment is to be provided by the client for the duration of job.

3. The Price

3.1. The Proposed Price shall be an all-inclusive fixed cost as detailed in the attached quotation.

3.2. The quoted price is valid for a period of 15 days from the date of issue.

3.3. Tariff changes, duties, or regulatory classifications may affect material, component, or shipping costs. If such changes occur during the validity period, the final price and/or terms may be adjusted accordingly.

3.4. Any adjustments will be communicated promptly, and the client will be informed of the updated price, applicable terms, and the rationale for the change.

3.5. If a revised quotation is required, it will reflect the then-current tariff/duty rates and regulatory requirements.

3.6. The impacts as a result of a pandemic cannot be reasonably determined at this time. This quote does not account for any potential adverse impacts a pandemic may have on AC Technical Systems performance or obligations herein. In the event of any delays or adverse impacts, AC Technical Systems reserves the right for an equitable adjustment of the delivery schedule and prices herein to offset the effects of pandemic delays, without fault or penalty of any kind.

4. Payment Conditions

4.1 The Customer will be required to make payment to the company based on the following conditions:

4.2. All payments are subject to applicable legislation and shall be made in accordance with the provisions of such legislation and this proposal.

4.3. All payments will be made within 30 days after billing. Overdue payments will bear interest at the rate of 1.5% per month from the date on which payment is due.

4.4. If payment is not received by the Company within (5) five days after payment conditions demand for work completed, Company shall have the right to stop work or terminate the agreement fulfillment entirely. Termination by Company under the provisions of this paragraph shall not relieve the Customer of the obligations of payments to Company for that part of the work performed prior to such termination. Termination by Customer under the provisions of this paragraph shall not relieve the Customer of the obligations of payments to Company for that part of the work performed prior to such termination. The Company may, at its sole discretion, elect to legally proceed to collect payment of monies owed if the payment is not received within (5) days of delivering a payment demand letter.

Invoicing Schedule:

20% Start up and Mobilization
50% Upon Delivery of Equipment
20% Completed Installation
10% Final Acceptance

5. Subcontractors

The Company, at its sole discretion, may choose to have portions of the work required to be performed under the given terms and conditions with the use of subcontracts.

6. Permissible Delays

6.1. Company shall be excused from any delay in the completion of the work to be performed under this quotation caused by acts of God, inclement weather, acts or omissions of Customer or of Customer's agents, employees or independent Companies, material shortages, strikes or other labor issues/troubles, acts of public utilities, acts of public bodies or inspectors, extra work, changes requested by Customer, failure by Customer to make payments promptly, or other circumstances or contingencies unforeseen by Company and beyond Company's reasonable control.

7. Change Orders and Finish Schedules

A Change Order is any change to the original plans and/or specifications. All change orders need to be agreed upon in writing, including cost, additional time considerations, approximate dates when the work will begin and be completed, a legal description of the location where the work will be done and signed by both parties. Any Change Order that is requested verbally and is of an urgent nature will be complied with at the sole discretion of the Company. However, if the request is made verbally, then the written documents required for a Change Order shall be submitted to the Company within 72 hours of 5.1. the verbal request.

TERMS & CONDITIONS:

8. Insurance

8.1. Prior to commencing the Work, Company shall, at its expense, obtain and continue to maintain during the performance of the Work, a reasonable amount of insurance against claims made for damages for personal injury or property damage by reason of any act or omission of Company, its employees or agents, in connection with the performance of this Contract.

8.2. The Customer will purchase and maintain property insurance to the full insurable value of the project, in case of a fire, vandalism, malicious mischief or other instances that may occur.

8.3. The Company shall purchase and maintain needed WSIB insurance coverage and Performance Bond Insurance as required by law and deemed necessary for its own protection.

9. Arbitration of Disputes

9.1 Any controversy or claim arising out of or relating to this company quotation, or the breach thereof, shall be settled by arbitration administered by the Canadian Arbitration Association under its Construction Industry Arbitration Rules, and judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. If the Company deems that proceeding through the Ontario Court system is more efficient, it may elect to pursue the claim through such legal process.

9.2. In the event of any arbitration or litigation relating to the project, project performance or these credit terms and conditions, the prevailing party shall be entitled to reasonable attorney fees, costs and expenses.

10. Warranty

10.1 At the completion of this project, Company shall execute an instrument to Customer warranting the project for 1 Year against defects in labor and for 1 year on materials supplied and installed by the company. The manufacturer's warranty will prevail. With the exception of legal action due to non-payment, no legal action of any kind relating to the project, project performance as per the given quotation, shall be initiated by either party against the other party after 1 year of the completion of the job.

11. Termination of the Work

11.1. Should the Customer or Company fail to carry out this project, with all of its provisions, the following options and stipulations shall apply: If the Customer or the Company shall default on agreement of work, the non-defaulting party may declare the agreement is in default and proceed against the defaulting party for the recovery of all damages incurred as a result of said breach of contract, including a reasonable attorney's fee. In the case of a defaulting Customer, the Earnest money herein mentioned shall be applied to the legally ascertained damages.

TERMS & CONDITIONS:

11.2 In the event of a default by the Customer or Company, the non-defaulting party may state its intention to comply with the agreement of work and proceed for specific performance.

11.3 In the case of a defaulting Customer, the Company may accept, at his option the earnest money as shown herein as liquidated damages, should earnest money not cover the expenses to date, the Company may make claim to the Customer for all work executed and for proven loss with respect to equipment, materials, tools, job equipment and machinery, including reasonable overhead, profit and damages applicable to the property less the earnest money.

12. Acceptance and Commission

12.1 Upon completion, the project shall be inspected by the Customer and the Company with reference to the given terms and conditions, and any repairs necessary to comply with proposed quotation shall be made by the Company.

12.2 The Customer shall not take possession or ownership of the installed equipment until final payment has been received by the Company and a Certificate of Substantial Completion has been obtained.

12.3 Taking possession of the installed equipment in violation of Consumer Protection Act of Ontario, shall constitute unconditional acceptance of the project and a waiver of any defects or uncompleted work.

12.4 By execution of this document, I agree to have read and fully understand all statements and implications of this document. I agree to explicitly abide by and follow the above terms and conditions as listed in this quotation.

Customer Acceptance:

Print Name _____ Signature _____

Date _____

Purchase Order or Reference Number _____